

RAIL INDUSTRY COMMISSION RATES

Applicable to TOCs, TA/TMCs and Third Party Retailers

Valid from 1 April 2016

MARKET (1)	THRESHOLD / CHANNEL	NON-SEASON TICKET SALES (2)	SEASON TICKET SALES (3)	REMARKS
Public Internet (Third Party and TOC sales)	All Sales	5.0%	2.0% (4) & (5)	• 5% rate subject to review from 2017/18 in light of realised reductions in industry costs
Public Telesales	All Sales	9.0%	2.0% (4) & (5)	
TA/TMC and TOC BTS Sales	All Sales	3.0%	2.0% (4) & (5)	• TOCs and TMCs may charge additional fees for corporate sales
Business Account Facility (Public Internet sites)	Sales up to £50k Sales over £50k	5.0% 3.0%	2.0% (4) & (5)	• Once £50k threshold per account is exceeded in any RSP year, all future sales in all future years will be subject to TMC rates
Station and On-Train Sales	Booking Offices and On-Train	9.0%	2.0% (4) & (5)	
Ticket Vending Machines (TVM)	TVM	9.0%	N/A	
International Sales	BritRail Passes	9.0% / 8.0%	N/A	<ul style="list-style-type: none"> • BritRail Passes: 9.0% until 31/03/17, 8.0% from 01/04/17 until 31/03/19 • Non-UK originating sales through third party retailers holding a dedicated International Sales Licence
	Domestic P2P	8.0%		
Ticket on Departure Fulfilment Fees (per transaction)	TVM Issue	£0.40	£0.40	• ToD fulfilment fees are payable by all participants (TOCs, Third Party Retailers and TA/TMCs)
	Booking Office Issue	£0.90	£0.90	

NOTES:

- 1 Third party retailers may charge additional fees as allowed within law
- 2 Third party retailers may enter into additional bilateral remuneration arrangements with TOCs
- 3 Season Ticket rate applies to tickets with weekly or longer durations
- 4 2.0% Season Ticket rate subject to review following current trial period
- 5 1.5% for a Travelcard element

Last updated: 31 Mar 2016